

# Emerson Reid’s Individual Department

Our mission is centered around positioning our broker partners to grow and protect their business. Emerson Reid continues to adapt its service model in order to provide high quality tools and support to enable our brokers to succeed in an evolving industry. Emerson Reid strives to respond to the changes in a dynamic marketplace, from employer regulations to the implementation of the Affordable Care Act (ACA). We are excited to introduce the new structure and technology available from our Individual Department to help you stay ahead of the competition.

## Restructured & Prepared

We have revamped our Individual Department hierarchy in order to better support and assist you with your involvement in the individual marketplace.

**Lisa Barbaccio**, Vice President of the Individual Marketplace, is now managing a team of regional individual market experts, titled *Individual Market Advisors (IMAs)*, who are responsible for broker training and education as well as maintenance of local market expertise.

**Dannette Derr**, Director of the Individual Marketplace, is now responsible for managing a national team of service experts available to assist you regarding any issues you encounter and to aid in managing your individual market business. Our *Individual Operations Specialists* are highly trained in servicing broker business and can expertly navigate the systems, processes, and regulations for each carrier.

<b>VP - Individual Marketplace</b>	Lisa Barbaccio	(212) 706-9443	<a href="mailto:lisa.barbaccio@emersonreid.com">lisa.barbaccio@emersonreid.com</a>
<b>Director - Individual Marketplace</b>	Dannette Derr	(717) 412-3005	<a href="mailto:dannette.derr@emersonreid.com">dannette.derr@emersonreid.com</a>

## Individual Market Advisors

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<b>New York</b>	Kyle DePeppe	(631) 961-5124	<a href="mailto:kyle.depeppe@emersonreid.com">kyle.depeppe@emersonreid.com</a>
<b>Eastern/Central PA</b>	Julia Huffine	(717) 412-3020	<a href="mailto:julia.huffine@emersonreid.com">julia.huffine@emersonreid.com</a>
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## Individual Service Team

**Service Email:** [indsupport@emersonreid.com](mailto:indsupport@emersonreid.com)

**Service Phone:** (855) 874-1020

<b>National Support</b>	Jennifer Dunham	(855) 874-1020	<a href="mailto:indsupport@emersonreid.com">indsupport@emersonreid.com</a>
<b>National Support</b>	Rebecca Gross	(855) 874-1020	<a href="mailto:indsupport@emersonreid.com">indsupport@emersonreid.com</a>
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**Emerson Reid** • Our Mission is to Expand & Protect Our Broker’s Business

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